

# Alexey Drobyshhev

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**Deputy Chief Legal Officer –  
Head of Disputes, Corporate  
and Intellectual Property**  
Sumsu

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## Profile

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Alexey's background includes in-house and private practice roles and revolves around science, technology, and regulation-intensive industries, with years of experience in private practice, life sciences and reg-tech.

Alexey is a regular speaker at international conferences on dispute resolution and regulatory compliance in key client industries. He is based in Limassol, Cyprus.

**Experience by Arbitration Rules:** SIAC, ICC, ICAC (Russia), MAC (Russia), SCC

**Substantive Law:** English, Singapore, Hong Kong, Russia

**Seats:** England, Sweden, Switzerland, Singapore, Russia

**Industry Focus:** Technology, Reg-tech, Fintech, SaaS, Compliance, Life Sciences & Pharmaceuticals

**Activity Focus:** cross-border dispute resolution, law department management, corporate and M&A, distribution, SaaS, regulatory compliance, international sanctions

**Citizenship:** Russian

## Experience

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### Sumsu (Limassol)

*Deputy Head of Legal - Head of Disputes, Corporate  
and Intellectual Property*

June 2023 - present

*Senior Legal Counsel*

May 2022 – June 2023

Deputy head of legal and head of disputes division in the legal department of 40+ staff at a reg-tech company providing advanced KYC, compliance and fraud prevention solutions. Scope of responsibilities includes:

1. Managing and advising on contentious issues including commercial and multijurisdictional IP litigation, commercial arbitration, managing litigation and debt recovery work; drafting pre-claim demand letters and responses to demand letters; acting as a representative of group companies in litigation and arbitration;
2. Managing IP portfolio of the group;
3. Responsible for handling the corporate affairs of the group, drafting and advising on investment and M&A deals;
4. Handling the legal operations of the group.

## **BIOCAD (Saint Petersburg)**

*Chief Legal Counsel (Litigation)*

April 2021 – May 2022

*Senior Legal Counsel (International Projects)*

April 2020 – March 2021

*Legal Counsel (International Projects)*

November 2018 – March 2020

Counsel at a leading biotech and pharmaceutical company. Managing and advising on large-scale contentious (in charge of all international dispute resolution in the company) and transactional cross-border matters, including:

1. Served as the lead in-house counsel in ICC and SIAC arbitrations: prepared and executed case strategies, project management, secured evidence, guided and assisted outside counsel in drafting submissions and in understanding issues of Russian law, initiated arbitration and negotiated settlement, drafted witness statements, drafted and reviewed settlement offers and agreements, managed eDisclosure readiness;
2. Performed initial legal assessment of all potentially contentious international matters, advised on pre-claim negotiations, feasibility and cost-effectiveness of adjudication, conducted due diligence;
3. Advised on cross-border matters relating to jurisdiction, applicable law and drafting dispute resolution clauses;
4. Conducted litigation and performed advocacy in commercial courts in disputes with a foreign element;
5. Advised on law and regulation of foreign trade (currency controls, customs and general foreign trade regulation);
6. Represented the company in investigations before administrative tribunals and state courts;
7. Designed, negotiated and drafted contracts underlying major international transactions including distribution, partnership, joint venture, clinical trials and R&D, licensing and supply contracts, oversaw and advised on completion of transactions under Russian, English and Hong Kong law.

## **International and Comparative Law Research Center (Moscow)**

*Researcher*

August – December 2018

A legal researcher for the leading Russian NGO focused on public international law for a confidential project on the law of the sea. Conducted legal and factual research on international law and its application in Russian, English and Spanish language sources; drafted sections of the resulting report.

## **Navicus.Law (Saint Petersburg)**

*Associate*

March 2017 – August 2018

Associate at a leading maritime law boutique, responsible for legal research, drafting submissions and preparing document bundles in high value commercial litigation up to the Supreme Court and in Russian-seated arbitration, conducting litigation and performing advocacy in commercial and general courts, drafting memoranda of advice on Russian law for domestic and foreign clients.

## Education

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<b>Uppsala University</b> <i>Master of Laws, Investment Treaty Arbitration</i>	2016
<b>Saint Petersburg University</b> <i>Master of Laws, The Law of the WTO</i>	2015
<b>Saint Petersburg University</b> <i>Bachelor of Laws</i>	2013

## Professional Memberships & Empanelments

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### Memberships:

ICCA;  
Chartered Institute of Arbitrators – Associate (ACI Arb);  
Rising Arbitrators Initiative;  
Association of Corporate Counsel, International Legal Affairs Network

### Directories:

LCIA Database of Arbitrators  
Rising Arbitrators Initiative Directory

## Select Speaking Engagements

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- “Toolkit 2024: Mastering the Regulatory Scene” (panel discussion) – iFXExpo International, Limassol, Cyprus, September 2023
- “Crypto Regulatory Environment: Staying Ahead of the Curve” – Big Time Summit, Limassol, Cyprus, July 2023
- “Arbitration - starting an arbitration (best practice); arbitration clauses: what works / what doesn’t, putting your team together and selecting an arbitrator” (panel discussion) – English Law Day, Istanbul, March 2023
- *Challenging reality of governance and compliance, practical solutions* (panel discussion) – 1<sup>st</sup> Annual Financial Markets Forum, Limassol, Cyprus, November 2022
- “22 Hot Takes on Arbitration in 2022” (panel discussion) – St. Petersburg, January 2022

## Publications and Contributions

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1. **A. Drobyshev.** Expert Witness: Jus Mundi Wiki Note (available at: <https://jusmundi.com/en/document/wiki/en-expert-witness>);
2. **A. Drobyshev.** ISDS, Moral Damages, Reputational Harm... To The State – A Comment In The Wake Of Lundin – Kluwer Arbitration Blog contribution (available at: <http://kluwerarbitrationblog.com/2017/01/13/isds-moral-damages-reputational-harm-to-the-state-a-comment-in-the-wake-of-lundin/>);

3. K. Krasnokutskiy and **A. Drobyshev**. Russia chapter in the 2018 Enforcement of Foreign Judgments International Comparative Legal Guide.

## Languages

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Russian – native;

English – Common European Framework C2;

Spanish, Greek – CEF B1;

French, Swedish – CEF A2.

## Academic

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- Coach and arbitrator for international moot court competitions (Vis, Jessup, FIAMC, FDI Moot);
- Engaged in 2018 by St. Petersburg University Law Faculty to grade final state examination papers of Master's students in International Law;
- Reached Round of 16 of the 2015-16 edition of FIAMC with Uppsala University.